

March 10, 2015

# Garmin Offers Limited-Time Customer Loyalty Trade-in Program for GNS, GNS WAAS, CNX, and MX20 Products

Save up to \$6,000 by Trading in Your Old Avionics from March 10, 2015 and April 30, 2015!

Garmin is proud to announce a loyalty trade in program for your old GNS, CNX, and MX20 products. For a limited time, trade in a GNS 430/530, GNS 430W/530W, GNS 480, CNX 80, or MX20 and receive a credit toward the purchase of a new GTN 750, GTN 650, or GTN-GTX combo kit.

The Garmin Loyalty Trade-in program will run from March 10th, 2015 through April 30th, 2015. Credits will range from \$1,500 to \$6,000, depending on the equipment that is returned to Garmin and the new product(s) being purchased. Returned equipment must be in serviceable condition. See the tables on the following pages for eligible credits. Garmin Dealers will facilitate the return of equipment to Garmin for the corresponding credits.

This program provides a path for loyal Garmin avionics owners to upgrade to Garmin's latest technology while also receiving a new, standard two year warranty. Now is the perfect time to upgrade the airplane!

The GTN 650 and 750 are fully integrated GPS/FMS/NAV/COM/MFD avionics solutions with industry leading design characteristics, including:

- Easy to use, high resolution touch-control display
- Graphical flight planning and system navigation
- Large fonts and large touch-points to optimize the piloting experience
- Clean and simple bezel controls with easy to use "Home" and "Direct-To" buttons
- State-of-the-art system architecture leveraging a HSDB (High-Speed Data Bus) backbone to optimize future growth potential
- Scalable product design allowing more flexibility to add future options or capabilities
- Backed by Garmin's award-winning Product Support Team

Innovation is nothing new for Garmin or the GTN 750/650 series. Recent improvements include:

- Connext<sup>™</sup> compatibility for wireless flight-plan transferring to/from your compatible iPad or mobile device
- Simplified, single-point database loading (when installed with dual GTNs)
- FastFind for a guick and logical way to enter waypoints based on your location
- Airspace altitude overlays displayed on the moving map
- VHF frequency and station labeling to quickly identify the active and standby frequencies
- WireAware wire-strike avoidance technology
- Pilot-definable touch-points/data fields that allow for customer interfaces



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The GTN's intuitive touchscreen controls and large display give you unprecedented access to high-resolution terrain mapping, graphical flight planning, geo-referenced charting, traffic display, multiple weather options, connectivity, and much more. Additionally, the optional remote mounted GTX 33ES is a Mode S transponder that can be added to the installation and controlled through the GTN, saving panel space and offers compliance for ADS-B requirements. For GTN 750 customers, the remote-mounted GMA 35 in an additional audio panel option that can further save on panel space and simplify flight operations with its graphical pilot interface. Garmin is always innovating and adding new features and customer requests to our current product lineup. Stay tuned for more to come!

To take advantage of this program, the qualifying GPS or MFD device, along with the associated mounting rack and backplate, must be permanently returned to Garmin. Dealers who purchase equipment for this program will initially be charged full price for a new GTN or GTN/GTX combo package. Upon receiving the device that was removed from the customer's aircraft along with the associated mounting rack and backplate, the trade-in credit will be applied to the dealer's account. Additional details on these trade-in incentives can be found below. Please contact your local Garmin Dealer with any questions.

#### GNS 430 non-WAAS Trade-in

Trade in your old GNS 430 non-WAAS (with rack and backplate) and receive \$3,000 off the purchase of a new GTN 650, \$4,000 off the purchase of a new GTN 650 + GTX 33 ES Kit, \$4,000 off the purchase of a new GTN 750, or \$5,000 off the purchase of a new GTN 750 + GTX 33 ES Kit. The amount of the trade-in credit for your GNS 430 depends on the new GTN model purchased.

| New GTN<br>Purchased | Part Number  | Description  | System<br>List Price | Trade-in<br>Credit   |
|----------------------|--------------|--|----------------------|----------------------|
| GTN 650              | 010-00813-50 | GTN 650 Black GPS/NAV/COM install kit.             | \$10,493             | \$3,000              |
| GTN 650 +            | K10-00211-00 | GTN 650 Black + GTX 33 ES Remote, Mode-S           | \$15,243             | \$4,000              |
| GTX 33 ES            |              | Extended Squitter Transponder with Install kits.   | \$15,245             | \$ <del>1</del> ,000 |
| GTN 750              | 010-00820-50 | GTN 750 Black GPS/NAV/COM with install kit.        | \$15,993             | \$4,000              |
| GTN 750 +            | K10-00208-00 | GTN 750 Black + GTX 33 ES Remote, Mode-S, Extended | \$20,743             | \$5,000              |
| GTX 33 ES            |              | Squitter Transponder with install kits.            | \$20,743             | \$5,000              |

#### **GNS 430W Trade-in**

Trade in your old GNS 430W (with rack and backplate) and receive either \$4,000 off a new GTN 650, \$5,000 off a new GTN 650 + GTX 33 ES kit, \$5,000 off a GTN 750, or \$6,000 off a GTN 750 + GTX 33 ES kit. The amount of the trade-in credit for your GNS 430W depends on the new GTN model purchased.

| New GTN<br>Purchased   | Part Number  | Description  | System<br>List Price | Trade-in<br>Credit |
|------------------------|--------------|--|----------------------|--------------------|
| GTN 650                | 010-00813-50 | GTN 650 Black GPS/NAV/COM with install kit.  | \$10,493             | \$4,000            |
| GTN 650 +<br>GTX 33 ES | K10-00211-00 | GTN 650 Black + GTX 33 ES Remote, Mode-S Extended Squitter Transponder with Install Kits.  | \$15,243             | \$5,000            |
| GTN 750                | 010-00820-50 | GTN 750 Black GPS/NAV/COM with install kit.  | \$15,993             | \$5,000            |
| GTN 750 +<br>GTX 33 ES | K10-00208-00 | GTN 750 Black + GTX 33 ES Remote, Mode-S, Extended Squitter Transponder with install kits. | \$20,743             | \$6,000            |



#### **GNS non-WAAS 530 Trade-in**

Trade in your old GNS 530 non-WAAS (with rack and backplate) and receive \$4,000 off a new GTN 750 or \$5,000 off a new GTN 750 + GTX 33 ES Kit. The amount of the trade-in credit for your GNS 530 depends on the new GTN model purchased.

| New GTN<br>Purchased | Part Number  | Description                                      | System<br>List Price | Trade-in<br>Credit |
|----------------------|--------------|--|----------------------|--------------------|
| GTN 750              | 010-00820-50 | GTN 750 Black GPS/NAV/COM with install kit.      | \$15,993             | \$4,000            |
| GTN 750 +            | K10-00208-00 | GTN 750 Black + GTX 33 ES Remote, Mode-S,        | ¢20.742              | <b>ΦΕ 000</b>      |
| GTX 33 ES            | K10-00208-00 | Extended Squitter Transponder with install kits. | \$20,743             | \$5,000            |

#### **GNS 530W Trade-in**

Trade in your old GNS 530W (with rack and backplate) and receive \$5,000 off a new GTN 750 or \$6,000 off a new GTN 750 + GTX 33 ES Kit. The amount of the trade-in credit for your GNS 530W depends on the new GTN model purchased.

| New GTN<br>Purchased   | Part Number  | Description  | System<br>List Price | Trade-in<br>Credit |
|------------------------|--------------|--|----------------------|--------------------|
| GTN 750                | 010-00820-50 | GTN 750 Black GPS/NAV/COM with install kit.  | \$15,993             | \$5,000            |
| GTN 750 +<br>GTX 33 ES | K10-00208-00 | GTN 750 Black + GTX 33 ES Remote, Mode-S, Extended Squitter Transponder with install kits. | \$20,743             | \$6,000            |

### CNX 80/GNS 480 Trade-in

Trade in your old CNX 80 or GNS 480 GPS/NAV/COM (with rack and backplate) and receive either \$3,000 off a new GTN 650, \$4,000 off a new GTN 650 + GTX 33 ES remote extended squitter transponder kit, \$4,000 off a new GTN 750, or \$5,000 off a GTN 750 + GTX 33 ES Kit. The amount of the trade-in credit for your CNX 80 or GNS 480 depends on the new GTN model purchased.

| New GTN<br>Purchased   | Part Number  | Description  | System<br>List Price | Trade-in<br>Credit |
|------------------------|--------------|--|----------------------|--------------------|
| GTN 650                | 010-00813-50 | GTN 650 Black GPS/NAV/COM with install kit.  | \$10,493             | \$3,000            |
| GTN 650 +<br>GTX 33 ES | K10-00211-00 | GTN 650 Black + GTX 33 ES Remote, Mode-S Extended Squitter Transponder with Install Kits.  | \$15,243             | \$4,000            |
| GTN 750                | 010-00820-50 | GTN 750 Black GPS/NAV/COM with install kit.  | \$15,993             | \$4,000            |
| GTN 750 +<br>GTX 33 ES | K10-00208-00 | GTN 750 Black + GTX 33 ES Remote, Mode-S, Extended Squitter Transponder with install kits. | \$20,743             | \$5,000            |

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#### MX 20 Trade-in

Trade in your old MX 20 MFD (with rack and backplate) and receive \$1,500 off a new GTN 750 model or \$2,500 off a new GTN 750 + GTX 33 ES remote extended squitter transponder Kit. Also, with the trade-in of a MX 20, you will qualify for a low-cost transfer of your existing ChartView. Existing JeppView™ subscribers can receive \$1,000 off the purchase of a ChartView enablement option for the GTN 750. To qualify for the discount, the Jeppesen™ site key must be provided upon ordering. The amount of the trade-in credit for your MX 20 depends on the new GTN model purchased.

| New GTN<br>Purchased | Part Number  | Description                                      | System<br>List Price | Trade-in<br>Credit |
|----------------------|--------------|--|----------------------|--------------------|
| GTN 750              | 010-00820-50 | GTN 750 Black GPS/NAV/COM with install kit.      | \$15,993             | \$1,500            |
| GTN 750 +            | K10-00208-00 | GTN 750 Black + GTX 33 ES Remote, Mode-S,        | \$20,743             | ¢2 E00             |
| GTX 33 ES            | K10-00206-00 | Extended Squitter Transponder with install kits. | \$20,743             | \$2,500            |

To take advantage of this dealer rebate program, the qualifying GPS or MFD device, along with the associated rack and backplate, must be sent back to Garmin and will not be returnable. Dealers who purchase equipment for this program will be charged full price for a new GTN or GTN/GTX combo package. Upon receiving the device that was removed from the aircraft, the trade-in credit will be applied to the dealer's account and is expected to be passed along to the customer.

The GTN 750 (010-00820-50) and GTN 650 (010-00813-50) part numbers listed above, as well as the GTN/GTX combination kits do not come with a GPS antenna (013-00235-00) or SD data card (010-00900-XX). The GTN/GTX combination kits also do not include the optional GTX antenna kit (010-01060-00). These additional accessories will need to be ordered in addition to the part numbers in the tables above to complete a GTN installation.

The GTN and GTX products are included in Garmin's Installation Policy when this system is to be installed in a certified aircraft. The GTN and GTX products are included in the Certified Avionics Rebate Program. For more information on both of these programs, please consult the Marketing Program booklet found on the Dealer Resource Center website.